

ABOUT US 2023

MEMBERSHIP AND PROGRAMME DETAILS

April 2023





OUR MISSION

To inspire, accelerate and unite the marketing leaders of today and tomorrow helping them to do well in their careers, do good in society and feel good about our profession and our community.



GLOBAL VISION

To be the world's most progressive network of marketers, working together to promote and advance the contribution our profession makes to business, the economy and society.



LOCAL VISION

to build a vibrant marketing community renowned for enlightened thinking, innovation and creativity.

MARKETING SOCIETY SCOTLAND (MSS) OBJECTIVES

- **TO INCREASE MEMBERSHIP WHILST BEING BOTH INCLUSIVE AND INSPIRATIONAL**
- 2. PROMOTE THE VALUE OF MARKETING FROM THE **CLASSROOM TO THE BOARDROOM**
- **3. PROMOTE SCOTLAND AS A GREAT PLACE TO STUDY, WORK & INVEST IN MARKETING TALENT**

SINGAPORE

HONG KONG

ADVISORY BOARD

Our Advisory Board is selected to reflect and represent our members with a wide range of industry sectors and marketing disciplines involved providing strategic input to our direction and plans. We keep things fresh by bringing in 50% of new board members each year who each serve for 2 years.

The Board focuses on 4 key areas:

MARKETING & MEMBERSHIP EDUCATION & EMPOWERMENT PURPOSE & PARTNERSHIPS EVENTS & EXPERIENCE

2023 BOARD MEMBERS

Rod Gillies, Whyte & Mackay (Chair) Claire Prentice, Scottish Government (Vice-Chair) Sarah Baillie, Studio LR (Future Leaders Advisory Group Chair) India Morrow, First Milk (Future Leaders Advisory Group Vice Chair) Kirsteen Beeston, Beam Suntory Pamela Brankin, Weber Shandwick Chris Bruce, The Lane Agency Fiona Gray, Equator Steph Halliday, Denholm Associates Janice Hutchinson, Sainsbury's Bank Fiona Kennie, Innis & Gunn Richard Marsh, Channel 4 Pete Martin, Always Be Content Elizabeth McMillan, Edrington Paul Menzies, Tennent's (Star Awards Chair) Barrington Reeves, Too Gallus Daniel Sear, EssenceMediacom Neil Skinner, Edrington UK Cat Summers, Guy & Co

MEMBERSHIP



MEMBERSHIP



COMMUNITY

Connections and conversations with a global network of smart marketers.



In first 3 years in our profession with an inclusive approach to attracting people from all backgrounds to our industry.

BUSINESS TEAMS

Formerly, Corporate Members, this package is available to organisations with 5+ individual members looking to recognise, reward and develop marketing talent. Event, training and development packages available to add even more value.

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INSPIRATION

World class events, awards, speakers and content.



At least 3 years experience with aspiration to lead.

INTERNATIONAL MEMBERSHIP

Available to members currently based overseas.

ACCELERATION

We open doors and open minds giving our members the tools and influence to go further and faster.



At least 5 years experience and in a leadership role.

KEY PERFORMANCE INDICATORS

95%

88%

98%

- From our Annual Membership Survey
 - inspired by our vision
 - value our communications
 - would recommend membership

MEMBERSHIP BENEFITS



WORLD-CLASS EVENTS

- 120 exclusive events
- 270 speakers
- 500 event videos



INDUSTRY RECOGNITION

- 58 categories celebrated with awards
- 40 prestigious judges
- 35 years heritage





PUBLICATIONS

- 2 in-house digital publications
- 400 bloggers



GROW YOUR NETWORK

- 2500 influential marketing leaders
- 24950 connections
- An exclusive online Coffeehouse
- Mentoring programme





PROFESSIONAL DEVELOPMENT

- 10 Learning Labs
- 4 Future Leaders
- Marketing Leaders
 Programme
- Marketing Leaders
 Masterclass
- Onestowatch



THOUGHT LEADERSHIP

- 400 best-practice case studies
- 500 podcasts
- 3000 articles
- Subscription to
 - Campaign magazine

INDUSTRY INFLUENCE

- £1 billion collective marketing spend
- 6 International locations
 - 3 major awards programmes across the globe / a wide range of categories / individual recognition /prestigious judges



PARTNER DISCOUNTS

- 10% discount on all CIM training
- 6 month Founder's Card membership (worth £250)
- 10% discount to House of Beautiful Business

FLAGSHIP EVENTS

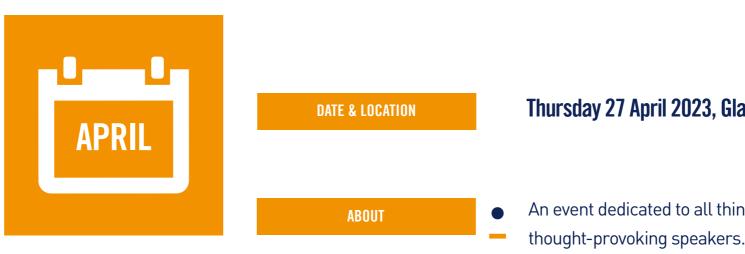








DIGITAL DAY SCOTLAND



2023 SPEAKERS INCLUDE:

Tom Head, Crypto Comparative Linguistics Web3 Nicole Christensen, Bumble Aditya Kishore, WARC Paddy Loughman, Extinction Rebellion Natalie Raine, YouTube

Full details on the website

JOINT HEADLINE SPONSORS

REPUBLIC FMEDIA



A range of topics and themes including:

- the marketer's toolkit: trends for 2023 -creative commerce -user behaviours and persuasive brands -what the f*** is Web3? -the Bumble journey -the climate crisis and advertising -positive purpose -the digital underground -tech acceleration



Thursday 27 April 2023, Glasgow

An event dedicated to all things digital with inspiring and

STAR AWARDS





DATE & LOCATION

ABOUT

STRATEGIC PARTNERS







Thursday 15 June 2023, Glasgow

- Recognising and rewarding marketing excellence across six
- categories: Development, Strategic, Communication, Sector, Chairman's and Champions
- All members are invited to score entries online with Leader level members participanting in panels that decide the shortlists and winners
- Over 120 judges sitting on 20 different panels
- 600 guests attending the Awards Dinner at the 02 Academy
- in Edinburgh a record for a Marketing Society event in Scotland.







AMPLIFY MARKETING FESTIVAL





Thursday 24 August 2023, Edinburgh

• Inspiring speakers, passionate debate and friendly competition celebrating creativity and making

Clients vs Agencies Creative Challenge

The Big Comedy Blowout in aid of Stand up to Cancer

ST ANDREW'S DAY DINNER



DenholmAssociates

ST ANDREW'S DAY ··· DINNER ···

STAND DINNER

ST ANDREW'S DAY

ST ANDREW'S DAY

EMPOWERING DEVELOPMENT PROGRAMME



EMPOWERING DEVELOPMENT EVENTS

FUTURE LEADERS

ABOUT

A programme of events for Future Leader members aspiring to senior roles featuring Marketing Society Fellows discussing their career path and their own areas of expertise as well as personal insights on leadership.

SPONSORED BY

WHYTE & MACKAY

INDUSTRY INSIGHTS

ABOUT

These events are hosted by leading companies and have been developed to provide members and guests with insights into different industry sectors, organisations and specific projects.

LEADING THE CONVERSATION

ABOUT

These events are aimed at Leader members and will provide an environment to re-connect and discuss key topics, challenges, or issues facing the industry.

INSPIRING MINDS

ABOUT

Two half day events covering a wide range of marketing skills.

SPONSORED BY



TRENDSPOTTING

ABOUT

Two half day events covering a wide range of trends focussing on Strategy and Creativity.

Topics include: Short-termism v Long-termism in brand building Using ChatGPT for insight vs ideas Creative tech Social media trends Framing sustainability more positively Brain science and bias and in-built human behaviours

DEVELOPMENT EVENTS ARE FREE TO MEMBERS WHO ALSO GET PRIORITY BOOKING

BY INVITATION EVENTS

PIONEERING SPIRIT AWARDS



ABOUT

Senior members are invited to judge award winning and inspiring marketing case studies from across the world. See details and the selected campaigns from over the last 10 years <u>here</u>.

SPONSORED BY

DenholmAssociates



10 YEARS: BEST OF THE BEST





Inglorious Fruits | Intermarche | France





Lucky Iron Fish | University of Guelph | Cambodia

ACCELERATE



TRAINING AND DEVELOPMENT PROGRAMMES

Our accelerated learning programme is dedicated to empowering marketers' development to grow their career, their brands and their people.

Interactive, engaging content to encourage deeper thinking on how to pivot, adapt and fast track growth-driving strategies, all while helping to accelerate your career.

We have targeted programmes for indivduals and teams which include:

Marketing Leaders Programme, Onestowatch, Marketing Leaders Masterclass, Learning Labs and Insiders Programme and Being Bold Workshops.



MARKETING LEADERS PROGRAMME

In collaboration with Accenture Song, MLP is a course for high potential marketers preparing for senior leadership roles. Since 2004. we've coached hundreds of promising marketers from companies including Aviva, Bacardi and Unilever. The attendees benefit from the wisdom of senior leaders such as Keith Weed. the BBC's Kerris Bright and moneysupermarket's Peter Duffy. The programme features seven two-hour virtual workshops hosted across three months (May, June and July). For more information check out our website.

LEARNING LABS

Our monthly Learning Labs are half-day workshops designed exclusively for members to accelerate learning through knowledge and tools from industry experts. Topics are ever changing and the sessions are always incredibly interactive. For more information about our upcoming Learning Lab workshops visit our <u>event page</u>.



ONESTOWATCH

Onestowatch recognises and nurtures the bright stars of our future. Delegates learn about leadership, understanding their core brand values and developing their own leadership style. They leave with a ready-made community of like-minded marketers to learn from and connect with while hearing from speakers such as Chris Barez-Brown, Jeremy Waite and Ruth Saunders. Since 2015. we've coached over 500 promising marketers from John Lewis, Hiscox, Emirates NBD and Eacebook, For more information check out **our** website.

INSIDERS PROGRAMME & BEING BOLD WORKSHOPS

Bespoke learning, including the Insiders Programme bringing our community of experts inside your organisation and BeingBold Workshops to change behaviours or work on a live brief. For more information about the <u>Insiders Programme</u> and <u>BeingBold Workshop</u> visit our website.



MARKETING LEADERS MASTERCLASS

Join Thomas Barta and Syl Saller and a real-time group of peers to grow your marketing leadership skills and learn the essence of leading change in just 100 days. The flexible, paced programme with bite-size lectures, on demand, is well suited for marketers with a demanding day job. The masterclass features live sessions when you can problem solve with top ranking experts, mentors for extra support, fun reflective challenges, peer discussions and a certificate of growth. For more information check out our website.

ACCESS TO GLOBAL EVENTS

As part of a global network we are able to offer our members more access to online events from our hubs in London, New York, Hong Kong, Dubai and Singapore.

Members can join in to be inspired by our world-class speakers and pose questions to join the conversation.

Check the website for more confirmed dates:

www.marketingsociety.com/events

Throughout the year members can access regular webinars from The Marketing Society global hubs featuring leading speakers on key subjects.

Themes and subjects have included:











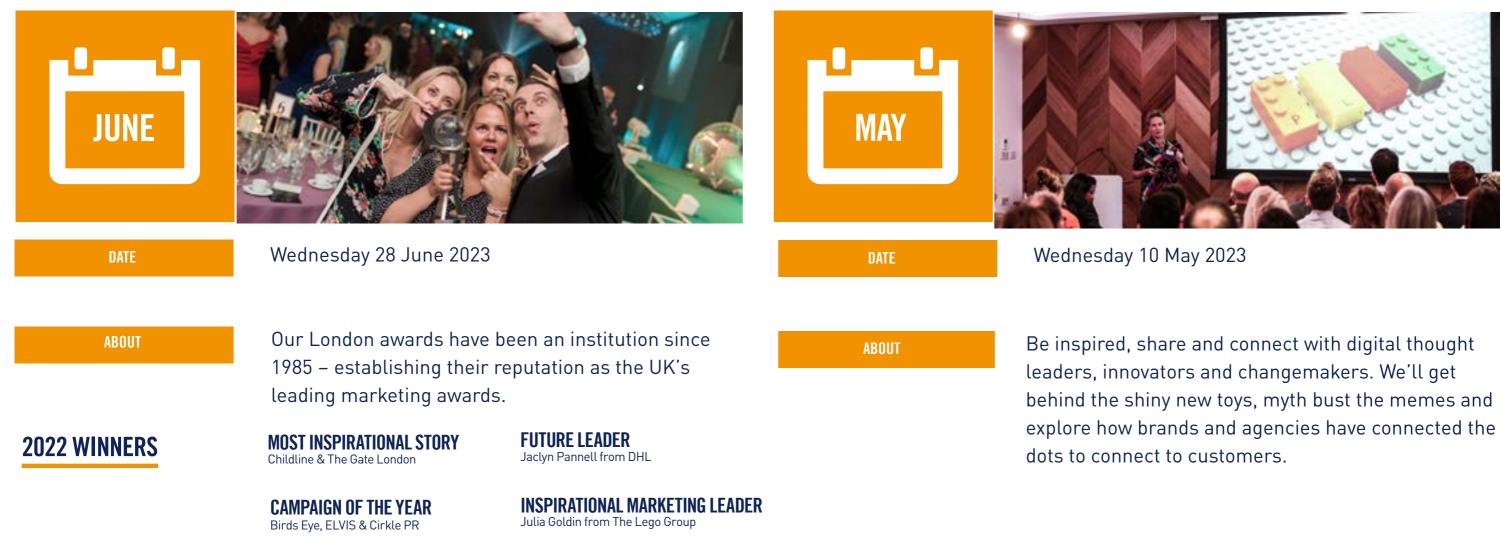




LONDON FLAGSHIP EVENTS

THE MARKETING SOCIETY AWARDS

DIGITAL DAY ENGLAND

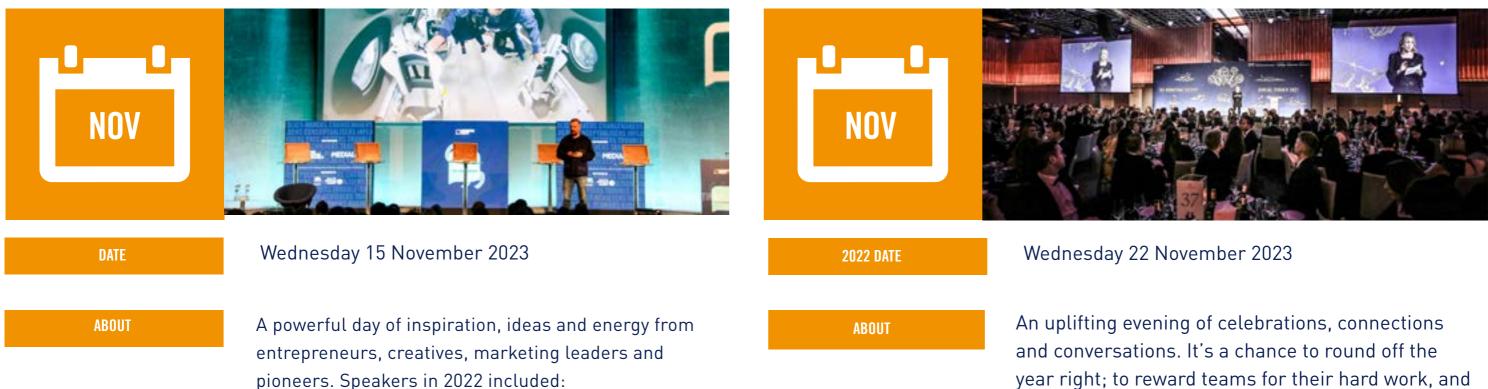


GRAND PRIX Dove and Ogilvy UK

LONDON FLAGSHIP EVENTS

ANNUAL CONFERENCE

ANNUAL DINNER



Dax Lovegrove, Global Director - Sustainability, Jimmy Choo and Versace Caroline Rush CBE, CEO, British Fashion Council Conrad Bird CBE, Cabinet Office, UK Government Oona King, VP of Diversity, Equity & Inclusion, Snap Inc Alessandro Manfredi, Chief Marketing Officer, Dove

year right; to reward teams for their hard work, and to celebrate the ingenuity, passion and drive of our industry.

There's entertainment, great food, the chance to discover who has been awarded the prestigious title of Marketing Society Fellow and of course, to crown our Brand of the Year.

OTHER BENEFITS



ONLINE INSPIRATION

Exclusive password protected content for members only

Over 500 videos to inspire and educate

40 regular bloggers that provoke, question and outline trends

Podcast channel hosting lively interviews on hot topics

Opportunities for members to become thought leaders and raise their profile

www.marketingsociety.com

BLOGS & THINK PIECES

AWARD CASE STUDIES

EVENT DETAILS & BOOKINGS

PUBLICATIONS



SOCIAL MEDIA



7000

2000

İn

The Marketing

Society Scotland

@themarketingsoc 38.000

The Marketing
Society
75,000

0	5000
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INTERVIEWS

MEMBERSHIP DETAILS

LEADING CONVERSATIONS PODCAST

Now in it's second series, leaders within the Marketing industry in Scotland, discuss a wide range of topics - from the trials and tribulations of starting and building a successful marketing agency, to marketing innovation within the drinks industry, the hot topic of sustainability, mental and brain health in the workplace and marketing in a pre and post Covid world.

Listen here.

VIDEOS & EVENT RECORDINGS



COFFEEHOUSE ON GUILD

This group is for any member of The Marketing Society who would like to share ideas, knowledge and thought-provoking content, get feedback from the group, and make connections. A safe virtual space for our members across the world to connect, chat, debate, share and be inspired.

Our Society is made by our members. We flourish when everyone gets involved by contributing to the conversations, asking questions and sharing their knowledge. We look forward to welcoming you as an active participant in this community!

Click <u>here</u> to join.



THE BENEFITS FOR YOU

CONNECT

You'll instantly be a part of our global community of like-minded members – senior marketers with a shared passion for marketing and a common belief that together we can achieve more than alone. Take advantage of the Connect and Direct Messages functions to build your connections with fellow members.

DISCOVER

You'll be able to discover what Society events are coming up as well as the community's hot topics and discussions. Furthermore, use Guild's 'Discover' function to join other groups, outside of the Coffeehouse, for more niche interests and specialisms.

THE BENEFITS FOR BUSINESS

Your brand will be visible to the community as you contribute to threads and discussions. This is a no-selling space and is therefore a great opportunity to establish your business as thought leaders.

SHARE AND SUPPORT

Sharing is caring and in our community, we care! Take a couple of minutes to share your knowledge with your peers, share what you have read or learned recently and share any questions or challenges you're currently experiencing. You're able to add to existing threads of conversation or use the 'New Conversation' function to start a fresh one.

WHY GUILD?

- Easy to use
- No ads and no selling
- Clear group purpose and guidelines
- Access to join other groups on the Guild platform

• Members-only group with approval process for entry

COMMUNICATIONS

WHAT'S GOING ON (WGO)

WGO is our weekly email that goes out on Mondays and provides updates on our event programme and new initiatives.

We also highlight events and programmes being developed in London and our other global hubs.

Any other updates from our HQ are sent out on Fridays.



Welcome to What's Going On - a weekly update from The Marketing Society Scotland with details of our upcoming events and range of activities.

You can find more information on The Marketing Society, our programme for the year an details on membership in About Us.

Many of our events and development initiatives are free to members or significantly discounted on non-member prices. We provide a combination of local, physical events with the opportunity to make new connections as well as a full programme of virtual even from England and our other global hubs.

SUPPORTING OUR MEMBERS (SOM)

SOM - is a weekly email which we send out on Wednesdays which features:

CONNECTIONS - providing profile and introductions to new individual & business team members as well as partners & Fellows.

CONTENT - sharing members news, new work and initiatives.

COMMUNITY - supporting partner events, new initiatives and job market opportunities.



Dear Joanne

Supporting Our Members (SOM) is our weekly email where we make member connections, share member content and provide information and news which we think may be of interest to our marketing community.

You can support us in the following ways:

- · Provide us with your content, from new campaigns and projects to new vacancies and recruits - email Erin
- Encourage colleagues and contacts to sign up to our mailing list sign up here
- · Enquire about membership and member get member incentives email Umaima

THE EDIT

A global monthly update on events and initiatives across our 6 global hub featuring blogs, podcasts, videos and interviews.

POI	BLOGS

Marketing stories to spark growth

This month, we share our Marketing Transformation Report in partnership with Accenture Song which draws upon the winning case studies from our 2022 Awards. Plus our writers share how you can foster innovation and show your marketing's effectiveness and we announce the return of the Marketing Leaders Programme.



As marketers, we know the importance of continuing to learn, grow and take inspiration from the people around us.

MENTORING PROGRAMME

- Open and FREE to all members both as mentor & mentee
- Suggested commitment of 4 meetings per year



IAN MCATEER Chair The Union



NATALYA RATNER Marketing Director Robotical

- Independent and confidential advice and guidance
- Young Mentor, Peer to Peer and Female to Female connections available



CARA CHAMBERS Marketing Director International Beverage

A selection of our current mentors are above

and guidance ale to Female connections



ROD GILLIES Brand Director - The Dalmore Whyte & Mackay

STUDENT MARKETING SOCIETIES

Promoting the marketing profession and introducing students to our industry.



*Edinburgh, Edinburgh Napier, Queen Margaret, Glasgow, Glasgow Caledonian, City of Glasgow College, Stirling, Dundee, Robert Gordon, Heriot-Watt and Strathclyde.

Annual Student Marketing Society Gathering curated by the Student Marketing Societies

JOIN UP. JOIN IN.



BUSINESS TEAMS

GLOBAL

- ACCENTURE
- AMAZON
- AMV BBDO
- BBC
- **BLOOMBERG**
- SCOTLAND
- 3X1
- 3T ENERGY SCOTLAND
- AEGON ASSET MANAGEMENT
- ALT
- ALWAYS BE CONTENT
- BARCLAYS SCOTLAND
- BAXTERS
- BEAM SUNTORY
- BRUICHLADDICH
- CALMAC FERRIES
- CARAT / DENTSU AEGIS EDINBURGH
- CHANNEL 4
- DC THOMSON
- DENHOLM ASSOCIATES
- DEXCOM
- DIAGEO
- DISTELL INTERNATIONAL
- DONALDSON TIMBER
- DRAGONFLY

- BT
- COCA COLA
- DIAGEO
- EBAY
- GOGGLE
- DYNAM
- EDINBURGH NAPIER UNIVERSITY
- EDRINGTON
- EDRINGTON UK
- ESSENCEMEDIACOM
- FIFE COLLEGE
- FOOD STANDARDS SCOTLAND
- FRAME
- GLENMORANGIE
- GUY & CO
- HAMPTON
- HERIOT-WATT UNIVERSITY
- HISTORIC ENVIRONMENT SCOTLAND
- IAN MACLEOD DISTILLERS
- ICAS
- INNIS & GUNN
- INTERNATIONAL BEVERAGES

- IBM
- JOHN LEWIS & PARTNERS
- LINKEDIN
- MCDONALDS
- MICROSOFT
- JOHN DOE GROUP
- LUX EVENTS
- LS PRODUCTIONS
- MACDONALD HOTELS & RESORTS
- MADEBRAVE
- MATERIAL
- MEDIAWORKS
- MUCKLE MEDIA
- MULTIPLY
- NATIONAL TRUST FOR SCOTLAND
- NEWS SCOTLAND
- PEOPLE'S POSTCODE LOTTERY
- REPUBLIC OF MEDIA
- ROYAL BANK OF SCOTLAND/ NATWEST
- ROYAL LONDON
- SAINSBURY'S BANK
- SCOTLAND FOOD & DRINK

- MULLER
- M&S
- PAYPAL
- PIZZA HUT
- SALESFORCE
- SCOTTISH GOVERNMENT
- SCOTTISH POWER
- SKILLS DEVELOPMENT SCOTLAND
- SPEY
- SQA
- STRIPE
- STV
- SUNSHINE COMMUNICATIONS
- TENNENT'S
- TESCO BANK
- THE BIG PARTNERSHIP
- THE GATE
- THE LANE AGENCY
- THE LEITH AGENCY
- THE MORTGAGE LENDER
- THE R&A
- THE ROYAL EDINBURGH MILITARY TATTOO
- THE UNION

- SNAPCHAT
- TIK TOK
- TUI
- THE ECONOMIST
- UNILEVER
- UNION DIRECT
- UNIVERSITY OF
- **EDINBURGH**
- UNIVERSITY OF GLASGOW
- UNIVERSITY OF STRATHCLYDE
- USERTESTING
- VEGWARE
- VELUX
- VISITSCOTLAND
- VOLVO
- WEBER SHANDWICK
- WEMYSS FAMILY SPIRITS
- WHYTE & MACKAY

MEMBERSHIP COSTS



BUSINESS TEAMS

Bespoke packages developed for 5+ individual members to include event and training programmes

£POA

MEMBER GET MEMBER

Members who nominate potential new members will receive the following Amazon gift vouchers as an incentive

FIRST ROLE OR FUTURE LEADER - £25 LEADERS - £50 BUSINESS TEAMS - £100



LEADER

At least 5 years' experience at managerial level

£435 + VAT £145 joining fee

10 WAYS TO GET INVOLVED

Our number one objective is to ensure that our members are fully engaged and enjoying the benefits of being part of our vibrant community.

- **ATTEND EVENTS PHYSICAL OR** VIRTUAL
- **PROVIDE SPEAKER AND TOPIC** RECOMMENDATIONS
- WRITE EVENT AND BOOK 3. **REVIEWS**
- **VOLUNTEER AS A MENTOR** 4.
- **SIGN UP AS A MENTEE** 5.



- 6.
- - **CHANNELS**

8.

- **9**.

ENGAGE WITH OUR SOCIAL **GET INVOLVED WITH OUR COFFEEHOUSE ON GUILD 10. SUPPORT OUR TASKFORCES AND** THINK-TANKS

JUDGE THE STAR AWARDS

ENTER THE STAR AWARDS

2023 EVENT CALENDAR: SCO/ENG

January

Thursday 12 January - Accelerate: Learning Lab with Beentheredonethat (V) Tuesday 17 January - Star Awards Showcase (V) Thursday 19 January - Future Leaders #1, Glasgow Thursday 25 January - Burns Event @ JWPS, Edinburgh Tuesday 31 January - PSA Judging #1 (V)

February

Tuesday 7 Feburary - Accelerate: Learning Lab Marketing for the Modern Data Economy (V) Wednesday 8 February - Connection & Conversation with medialink, London Monday 13 February - Star Awards Entry Deadline #1 Wednesday 22 February - Onestowatch, London Thursday 23 February - Onestowatch, London

March

Tuesday 7 March - Accelerate: Learning Lab (V) Thursday 9 March – Marketing Leaders Programme (MLP) Module 1, London Friday 10 March - Marketing Leaders Programme (MLP) Module 1, London Wednesday 15 March - Fellows Mentoring Event, London Thursday 16 March - Star Marketing Student Apprentice Day, Glasgow Tuesday 21 & Wednesday 22 March - Star Awards 1st Stage Judging (V) Wednesday 29 March - Inspiring Minds #1, Glasgow

April

Tuesday 4 April - Accelerate: Learning Lab (V) Wednesday 19 April - Leading the Conversation #1 Thursday 20 April – Marketing Leaders Programme, London Thursday 20 April – Future Leaders #2 Friday 21 April - Marketing Leaders Programme, London Thursday 27 April - Digital Day+ [F], Glasgow

May

Thursday 4 May - Star Awards 2nd Stage Judging (V) Wednesday 10 May - Digital Day, London Wednesday 17 May - Trendspotting - Strategy, Glasgow

June

Tuesday 6 June - Accelerate: Learning Lab (V) Tuesday 6 June - PSA Judging #2 (V) Wednesday 8 June - Industry Insights Thursday 15 June – Star Awards [F], Glasgow Wednesday 28 June - The Marketing Society Awards, London

July

Tuesday 4 July - Accelerate: Learning Lab (V) Wednesday 5 July - AGM and Summer Party, London

August

Thursday 10 August - Future Leaders #3 Thursday 24 August – Amplify [F], Edinburgh

September

Tuesday 5 September – Annual Lecture, London Wednesday 6 September - Leading the Conversation #2 Wednesday 13 September - CMO to CEO event, London Tuesday 19 September - PSA Judging #3 (V) Thursday 21 September - Trendspotting - Creativity, Edinburgh

October

Wednesdsday 11 October - Connection & Conversation event with Medialink, London Wednesday 11 October - Inspiring Minds #2, Edinburgh Thursday 19 October - Future Leaders #4 Wednesday 25 October - Industry Insights

November

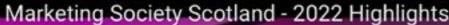
Tuesday 7 November - Accelerate: Learning Lab (V) Thursday 9 November – Fellows Gathering (V) Tuesday 14 November - PSA Judging #4 (V) Wednesday 15 November - Annual Conference, London Wednesday 22 November - Annual Dinner, London Thursday 30 November, St Andrew's Day Dinner [F], Edinburgh

December

Tuesday 5 December - Accelerate: Learning Lab (V) Tuesday 5 December - Star Awards Launch Event (V) Thursday 7 December - Christmas Drinks Thursday 14 December - A Big Global Conversation (V)

NOTES (V) = virtual event Dates are subject to change Keep an eye on our website and weekly emails

2022 HIGHLIGHTS











GET IN TOUCH: GRAEME ATHA - DIRECTOR graeme@marketingsociety.com

LUX EVENTS - EVENT & MEMBERSHIP PARTNER marketingsociety@luxevents.co.uk

f 🍯 in www.marketingsociety.com