

SCOTLAND

MEMBERSHIP AND PROGRAMME 2021

f 🏏 in www.marketingsociety.com





OUR MISSION

To inspire, accelerate and unite the marketing leaders of today and tomorrow helping them to do well in their careers, do good in their organisations and feel good about our profession and our community.



GLOBAL VISION

To be the leading global community of the world's smartest marketers raising the quality and importance of our profession and our impact on business, the economy and in society.

LOCAL VISION

to build a vibrant marketing community renowned for enlightened thinking, innovation and creativity.

MSS OBJECTIVES

- **TO INCREASE MEMBERSHIP WHILST BEING BOTH INCLUSIVE AND INSPIRATIONAL**
- 2. PROMOTE THE VALUE OF MARKETING FROM THE **CLASSROOM TO THE BOARDROOM**
- **3. PROMOTE SCOTLAND AS A GREAT PLACE TO STUDY, WORK & INVEST IN MARKETING TALENT**

ADVISORY BOARD

- The Marketing Society Scotland Advisory Board is selected to reflect a wide range of industry sectors and marketing disciplines in our membership and to promote greater diversity in our profession.
- New Advisory Board members are welcomed each year and serve for 2 years to ensure new and fresh thinking to our strategy and plans as well as providing specific input to our 6 clusters.
- Our Chair serves 2 years after having also served 2 years as Vice Chair.

MARKETING & MEMBERSHIP

Graeme Atha, The Marketing Society (Cluster Chair) Derek Hemphill, Royal Bank of Scotland Natalie Burns, Barclays Leigh Dobson, Leith Natalya Ratner, Robotical Mhairi MacLeod, Lux Food & Drink

EDUCATION & EMPOWERMENT

Rod Gillies, The Borders Distillery (AB Vice Chair/ Cluster Chair) Vicki Miller, VisitScotland Maddy Sim, Dentsu Aegis David Craik, Bright Signals Cara Chambers, International Beverages

Jane Strachan, PUNK (Cluster Chair) Lisl Macdonald, Spring & Atlas Joanne Lynn/Elise MacDonald, Lux Events Emma Pollock, Smarts Simon Crunden, Republic of Media Morna McLelland, Stripe Alasdair Wallace, Material Annabel Leckenby, ScotRail

PROMOTION & PARTNERSHIPS

ADVISORY BOARD

EQUALITY, DIVERSITY & INCLUSION

Fiona Burton, Leith (AB Chair/Cluster Chair) Ian Greenhill, Studio Something Barrington Reeves, TooGallus Tushar Kaul, Bella and Duke Simon Watson, Republic of Media Aarti Joshi, DF Concerts

CLIMATE CHANGE CLUSTER

Marina Maciver, Scottish Enterprise (cluster co-lead) Adam Bell. Moment (cluster co-lead) Kieran Healey-Ryder, Whyte & Mackay Gill Petrie, STV Paul Menzies, Tennent's Alasdair Wallace, Material Claire Prentice, Scottish Government George Kyle, C&C Group Siobhan Rieley, VisitScotland Sarah Graham, Edrington Elizabeth McMillan, Edrington Victoria Thomson, Volvo Hayley Whyte, Accenture Melissa Dunbar, NatWest Group

FUTURE LEADER ADVISORY GROUP

Naomi McCann, Seafish (FLAG Chair) Kirsty Chalmers, Genius (FLAG Vice Chair) Claire Mathieson, Republic of Media Mamta Kakaiya, John Doe Group Jaimie Anderson, Whyte & Mackay David Cotter, Edrington Beam Suntory Ana Castenada. The Union Thomas Cheeseman, ICAS Colette Sullivan, Radisson RED Siobhan Rieley, VisitScotland Liam Hall, The Lane Agency Christina Giannakou, Always Be Content Kelly Ling, Dentsu Aegis Liah Moss, Whitespace Melissa Hodgson, Lux Events

MEMBERSHIP



MEMBERSHIP

THE BENEFITS



COMMUNITY

Connections and conversations with a global network of smart marketers.

MEMBERSHIP LEVELS



In first 3 years in our profession with an inclusive approach to attracing people from all backgrounds to our industry.

CORPORATE MEMBERS / BUSINESS TEAMS

Available to organisations with 5+ individual members looking to recognise, reward and develop marketing talent. Event, training and development packages avail-able to add even more value.

INTERNATIONAL MEMBERSHIP

Available to members currently based overseas.

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INSPIRATION

World class events, awards, speakers and content.



At least 3 years experience with aspiration to lead.

KEY PERFORMANCE INDICATORS

ACCELERATION

We open doors and open minds giving our members the tools and influence to go further and faster.



At least 5 years experience and in a leadership role.

80%

84%

94%

- From our Annual Membership Survey
 - inspired by our vision
 - regularly read our comms
 - would recommend membership

NEW INITATIVES FOR 2021

EQUALITY, DIVERSITY & INCLUSION TASKFORCE (EDIT)

In association with Channel 4.

The Marketing Society is committed to empowering a community that supports equality, diversity and inclusion. We are working to become more diverse and inclusive in our programme and to be leaders of change in the industry. Here are some of our EDI initatives:

- Pledge covering all areas of equality, diversity and inclusion as well as our position on ethical and environmental issues.
- Our Champions of Equality, Diversity and Inclusion Star Award.
- EDI judging criteria in the Star Agency and Star Marketing Team of the Year Awards as well as the Employer Brands of the Year Awards.
- Pioneering Spirit Awards judging sessions using award winning case studies from across the world that promote equality, diversity and inclusion.
- Future Leaders brief to encourage people of all backgrounds to consider a career in marketing.
- Aspiring Creative Star Award brief using statues, street names and public buildings associated with slavery and racism as a platform to promote create greater awareness and intolerance.
- Development of a brief to highlight the issues and opportunities for people with disabilities in our industry.

CLIMATE CHANGE CLUSTER

A new Advisory Board Cluster has been developed to ensure The Marketing Society Scotland makes the most of COP26 being hosted in Glasgow this year and builds a long-term commitment to addressing climate change matters. This includes:

- Promoting member, partner and industry initiatives in the Climate Change section of our SOS weekly emails.
- Developing a Climate Change event programme across the year.
- Recognising and rewarding inspiring case studies with our awards programmes.

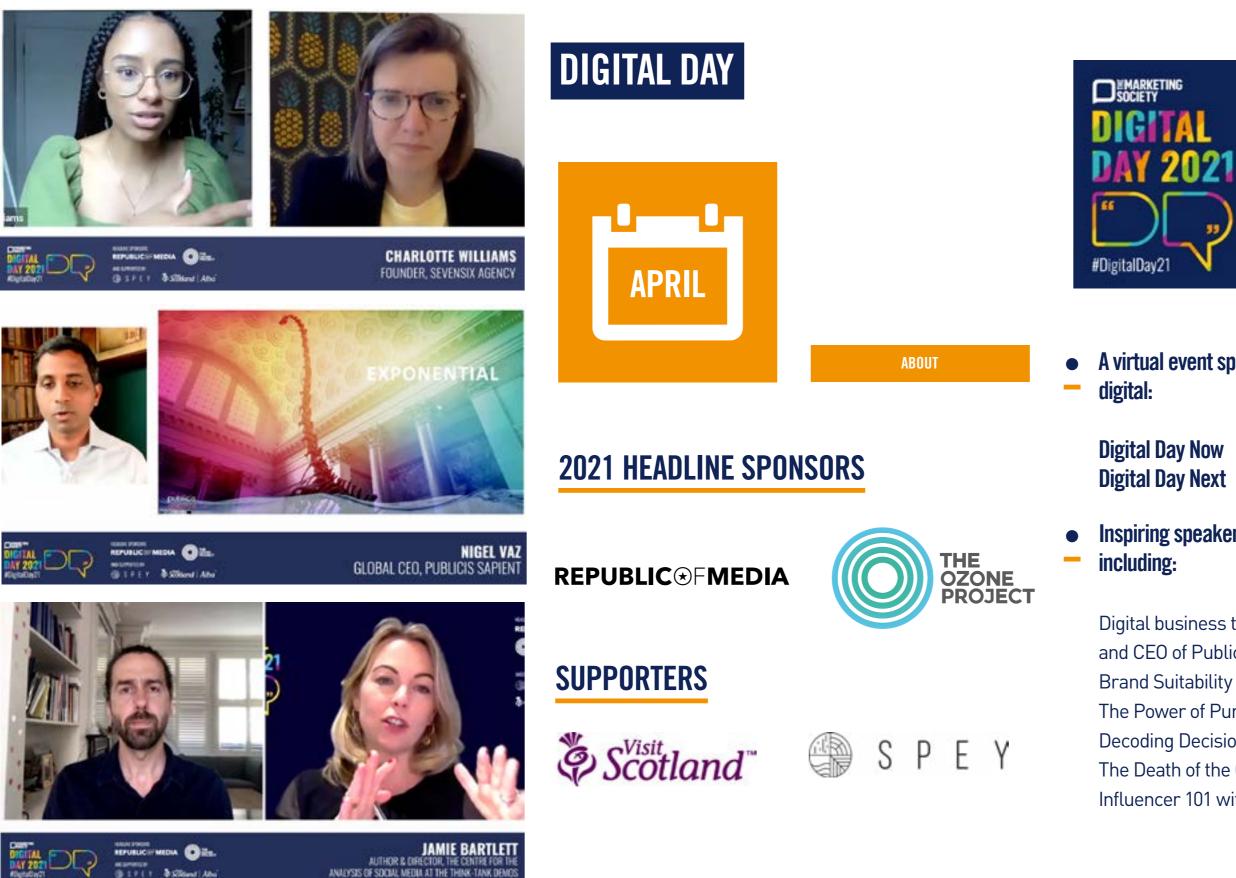
MARKETING ON TAP

Developed by the Promotions & Partnerships Cluster, our seven-week Marketing on Tap campaign aimed to support pubs, bars and restaurants across Scotland as they started to reopen after lockdown. We produced downloadable how to guides and hosted drop in advice sessions every Monday spanning brand building, social media, PR, influencer engagement and digital marketing.

We had 100 people sign up to the advice sessions, 600 downloads of the how to guides and over 70,000 impressions on social media. The Big Fat Marketing Pub Quiz of the Year we have planned at Amplify this year will also help raise money for UK charity Hospitality Action.

FLAGSHIP EVENTS







A virtual event split into 2 days dedicated to all things

Inspiring speakers and thought-provoking topics

Digital business transformation with Nigel Vaz, author and CEO of Publicis Sapient Brand Suitability with the NFL The Power of Purpose with Headspace VP of Marketing Decoding Decisions: The Messy Middle with Google The Death of the Cookie with MiQ Influencer 101 with Charlotte Williams

STAR AWARDS







ABOUT

STRATEGIC PARTNERS

XK Royal Bank **AK** of Scotland

Scotland"

Beam SUNTORY

- **Recognising and rewarding marketing excellence** across six categories: Development, Strategic, **Communication, Sector, Chairman's and Champions**
- All members are invited to score entries online with
- Leader level members participanting in panels that decide the shortlists and winners
- **Over 100 judges sitting on 20 different panels**
- Over 500 guests attended the live streamed event in
- Guest Zoom Rooms across the country meeting old friends and new contacts in the Entertainment Room whilst enjoying some magic, comedy and a special music performance.





AMPLIFY MARKETING FESTIVAL





See recording of Amplify 2020 - including the Ogilvy Lecture with Mark Ritson and Rory Sutherland - here



Inspiring speakers, passionate debate and friendly competition celebrating creativity and making

connections

August)

- The Ogilvy Lecture introduced by Rory Sutherland and to be delivered by Allan Scott (bottom left) before a live Q & A session with Sophie Devonshire.
 - **Clients vs Agencies Creative Challenge (Wed 25**
 - The Big Fat Marketing Pub Quiz (Fri 27 August)
 - Fringe events Climate Change Cluster and a Future Leaders debating masterclass with Debate Mate

ST ANDREW'S DAY CELEBRATION





ABOUT

SPONSORS

Scottish Government Riaghaltas na h-Alba gov.scot



- End of year celebration
- Keynote speaker and Entertainment
- **Fellows & Honorary Fellows Announcements**
- **Employer Brand of the Year Awards**







EMPOWERING DEVELOPMENT PROGRAMME



EMPOWERING DEVELOPMENT EVENTS

FUTURE LEADERS





INSPIRING MINDS



ABOUT

A programme of events free to members aspiring to senior roles featuring guest speakers discussing their career path and their own areas of expertise as well as personal insights on leadership.

2021 SPEAKERS







FIONA BURTON Leith

ROD GILLIES The Borders Distillerv



KELI MITCHELL



This programme of events free to members featuring inspiring speakers on a wide range of key industry topics.

2021 TOPICS

The Art of Storytelling Digital transformation Leading with purpose

DEVELOPMENT EVENTS ARE FREE TO MEMBERS WHO ALSO **GET PRIORITY BOOKING**







EMPOWERING DEVELOPMENT EVENTS

TRENDSPOTTING





INDUSTRY INSIGHTS





ABOUT

These events are hosted by leading agencies and have been developed to explore and discuss new trends, tools and techniques.



SPONSORED BY

These events are hosted by leading companies and have been developed to provide members and quests with insights into different industry sectors, organisations and specific projects.

2021 HOSTS

REPUBLIC FMEDIA





DEVELOPMENT EVENTS ARE FREE TO MEMBERS WHO ALSO **GET PRIORITY BOOKING**





#SCOTLANDISNOW

TRAINING AND DEVELOPMENT PROGRAMMES

ACCELERATE

Our accelerated learning programme is dedicated to empowering marketers' development to grow their career, their brands and their people.

Delivered and created by marketers for marketers, our unique position at the heart of the marketing industry means we know what makes the difference.

Interactive, engaging content to coach deeper thinking on how to pivot, adapt and fast track growth-driving strategies, all while helping to accelerate your career.

We have targeted programmes for: Individuals - who want to accelerate their careers Teams - who want to go further faster together

This includes: Learning Labs, Marketing Leaders' Masterclass, Marketing Leaders' Programme (MLP), Insiders' Programme and BeingBold Workshops.

MARKETING LEADERS' PROGRAMME

The Marketing Society, together with Accenture Interactive, has developed the Marketing Leaders Programme (MLP) as a unique development experience for high potential marketers who are preparing for senior leadership roles. To support the development of great marketing leaders, globally.

Established in 2004, the programme blends both marketing and people leadership skill development. It is delivered by eminent industry leaders and leadership experts and is designed to help shape the great global marketing leaders of tomorrow.

We have coached over 300 promising senior marketers over the last decade from Aviva, Bacardi, Barclays and Royal Sun Alliance to Costa, Weetabix, British Gas, Paddy Power, Tesco, and Unilever.

Full details can be found on our dedicated website.

DIGITAL IQ MEASUREMENT AND SKILLS ASSESSMENT



Working in partnership with Andragogy, members are invited to assess their skills using a Digital IQ test which will help identify specific training needs and a programme tailored to the requirements.





PIONEERING SPIRIT AWARDS



ABOUT

Senior members are invited to judge award winning and inspiring marketing case studies from across the world. See details and the selected campaigns from over the last 10 years <u>here</u>.

SPONSORED BY

DenholmAssociates

2021 FINALISTS





BRONZE

GOLD

SILVER





A World Without Borders -Aeromexico, Mexico



#NoConditionsApply - Times of India, India



Sensorial Tours -Ministerio de Turismo, Ecuador

ACCESS TO GLOBAL EVENTS

As part of a global network we are able to offer our members more access to online events from our hubs in London, New York, Hong Kong, Dubai and Singapore.

Members can join in to be inspired by our world-class speakers and pose questions to join the conversation.

Check the website for more confirmed dates:

www.marketingsociety.com/events

Throughout the year members can access regular webinars from The Marketing Society global hubs featuring leading speakers on key subjects.

Themes and subjects include:











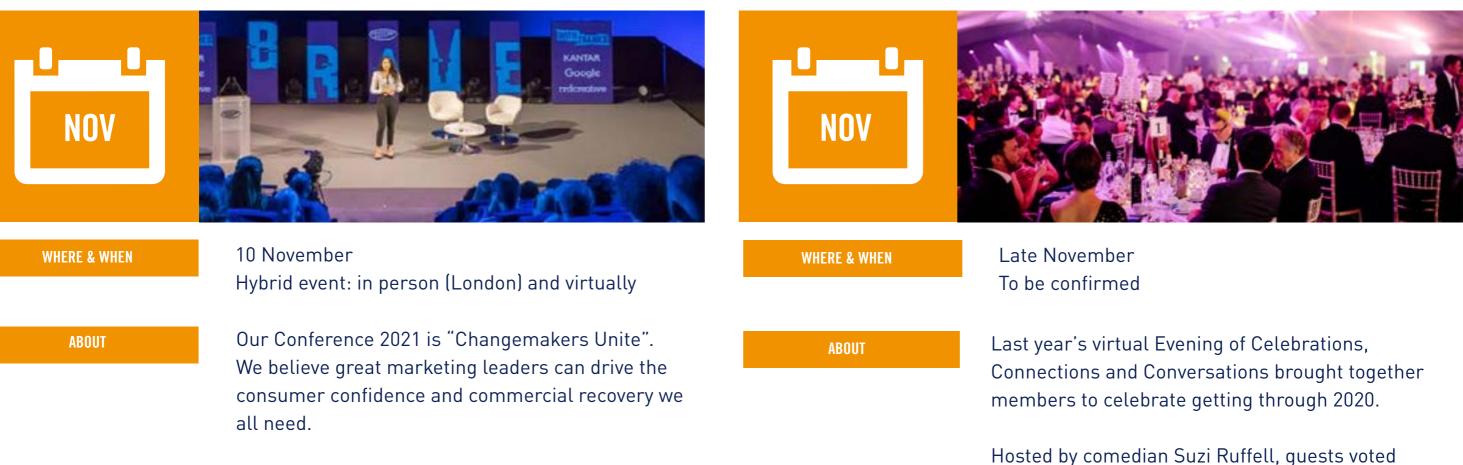


LONDON FLAGSHIP EVENTS

CHANGEMAKERS UNITE: CONFERENCE

A NIGHT OF CELEBRATIONS, CONNECTIONS & CELEBRATIONS

Abandoman.

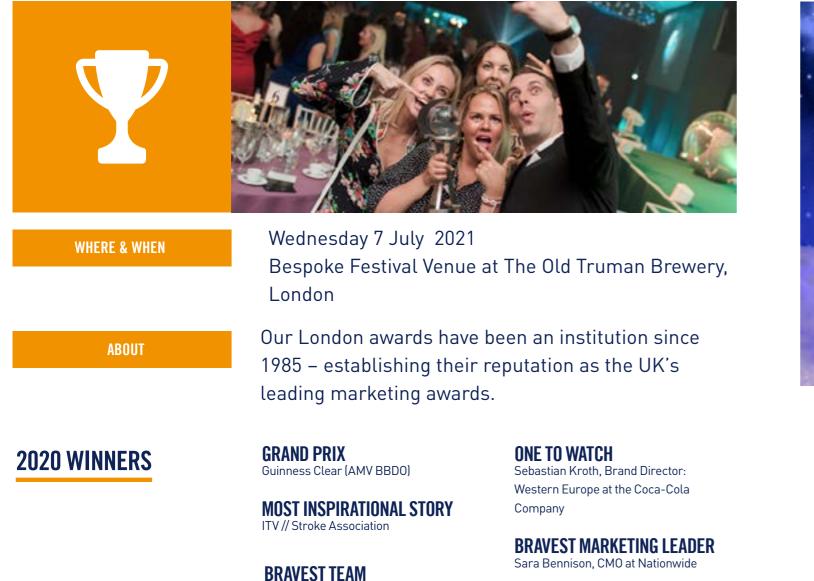


We will be inviting role models from across the global to speak including successful entrepreneurs, outstanding leaders, change makers and visionaries. In a fast-moving world we all need to take the time to listen and learn from other change makers.

for their Brand of the Year (Brewdog) and were entertained by hip hop musical comedian

THE MARKETING SOCIETY AWARDS

Nationwide



 None
 None

 None
 None

 None
 None

 None
 None

 None
 None

 None
 None



OTHER BENEFITS



ONLINE INSPIRATION

Exclusive password protected content for members only

Over 500 videos to inspire and educate

40 regular bloggers that provoke, question and outline trends

Podcast channel hosting lively interviews on hot topics

Opportunities for members to become thought leaders and raise their profile

BLOGS & THINK PIECES AWARD CASE STUDIES

EVENT DETAILS & BOOKINGS

PUBLICATIONS



COFFEE HOUSE ON GUILD

Providing connections and conversations with members from across the world

SOCIAL MEDIA

@marketir 5600

The Marke Society Sc 4500

2300 **(O)** 4000

VIDEOS & EVENT RECORDINGS

PODCAST & INTERVIEWS

MEMBERSHIP DETAILS

ngsocsco	@themarketingsoc 37.5k
eting cotland	The Marketing Society 27.5k

COMMUNICATIONS

WHAT'S GOING ON (WGO)

WGO is our weekly email that goes out on Mondays and provides updates on our event programme and new initiatives.

We also highlight events and programmes being developed in London and our other global hubs.

Any other updates from our HQ are sent out on Fridays.

GLOBAL

EMPOWER

Quarterly Journal with stimulating content by leading thinkers across the world.

THE EDIT

A monthly update on events and initiatives across our 6 global hubs.

SUPPORTING OUR SOCIETY (SOS)

SOS – is a weekly email which we send out on Wednesdays and was developed at the start of the covid-19 pandemic to provide additional support to our members.

CONNECTIONS

Showcasing news and work from our members as well as highlight new corporate members and partners.

CONTENT

Sharing anything that could be useful or stimulating to other members from blogs, reviews and inspiring case studies.

COMMUNITY

Supporting partner events, new initiatives and job market opportunities.

Introduced in May 2021 CLIMATE CHANGE

Sharing information and initiatives in our industry from our members and partners.

Please send any SOS content to joanne@luxevents.co.uk

MENTORING PROGRAMME

- Open and FREE to all members both as mentor & mentee
- Suggested commitment of 4 meetings per year
- <image>

IAN MCATEER Chair The Union



ANNA VAUGHAN Brand Strategy Lead Coutts, NatWest Group • Independent and confidential advice and guidance

• Young Mentor and Peer to Peer connections available



CARA CHAMBERS Marketing Director International Beverages

and guidance ections available



ROD GILLIES Head of Marketing The Borders Distillery

STUDENT MARKETING SOCIETIES

Promoting the marketing profession and introducing students to our industry.



*Edinburgh, Edinburgh Napier, QMU, Glasgow, Glasgow Caledonian, Stirling, Dundee, Robert Gordon, Heriot-Watt and Strathclyde.

Each SMS has a team of Marketing Society mentors to including Leaders, Future Leaders & Academics

JOIN UP. JOIN IN.



CORPORATE MEMBERS / BUSINESS TEAMS

GLOBAL

- (selection of clients)
- AMAZON
- AVVIA BLOOMBERG
- BT
- COCA COLA
- SCOTLAND
- 3X1
- AEGON ASSET MANAGEMENT
- ALWAYS BE CONTENT
- BARCLAYS
- BAXTERS
- BEAM SUNTORY
- **BIG PARTNERSHIP**
- CALMAC FERRIES
- CARAT / DENTSU AEGIS EDINBURGH
- CHANNEL 4
- CHARLOTTE STREET PARTNERS
- DC THOMSON MEDIA
- DENHOLM ASSOCIATES
- DEXCOM
- DIAGEO
- DIGITAS
- DYNAM

- DIAGEO
- EBAY
- HSBC
- IBM
- ITV
- EDINBURGH NAPIER UNIVERSITY
- EDRINGTON
- EDRINGTON-BEAM SUNTORY UK
- FOOD STANDARDS SCOTLAND
- FRAME
- FRONT PAGE
- GLENMORANGIE
- GOLDEN CHARTER
- GRAYLING
- GUY & CO
- HERIOT-WATT UNIVERSITY
- HISTORIC ENVIRONMENT SCOTLAND
- IAN MACLEOD DISTILLERS
- ICAS
- INNIS & GUNN

- JOHN LEWIS & PARTNERS
- LINKEDIN
- MCDONALDS
- MICROSOFT
- MULLER
- INTERNATIONAL BEVERAGES
- JOHN DOE GROUP
- LUX EVENTS
- MACDONALD HOTELS & RESORTS
- MADEBRAVE
- MATERIAL
- MEDIACOM
- MOMENT
- MUCKLE MEDIA
- MULTIPLY
- NATIONAL TRUST FOR SCOTLAND
- NEWS INTERNATIONAL SCOTLAND
- PEOPLE'S POSTCODE LOTTERY
- REACH (SCOTLAND)
- REPUBLIC OF MEDIA
- ROYAL BANK OF SCOTLAND

- M&S
- PAYPAL
- PIZZA HUT
- SALESFORCE
- SNAPCHAT
- ROYAL LONDON
- SCOTLAND FOOD & DRINK
- SAINSBURY'S BANK
- SCOTRAIL
- SCOTTISH ENTERPRISE
- SCOTTISH GOVERNMENT
- SEAFISH
- SKILLS DEVELOPMENT SCOTLAND
- SKY MEDIA
- SPEY
- SQA
- SSE
- STRIPE
- STUDIO SOMETHING
- STV
- TENNENT'S
- TESCO BANK
- THE GATE

- TIK TOK
- TUI
- THE ECONOMIST
- UNILEVER
- VISA
- THE LANE AGENCY
- THE LEITH AGENCY
- THE R&A
- THE ROYAL EDINBURGH MILITARY TATTOO
- THE UNION
- UNION DIRECT
- UNIVERSITY OF EDINBURGH
- UNIVERSITY OF GLASGOW
- VELUX
- VISITSCOTLAND
- VOLVO
- WEAVE
- WEBER SHANDWICK
- WHITESPACE
- WHYTE & MACKAY
- ZERO WASTE SCOTLAND

MEMBERSHIP COSTS



CORPORATE / BUSINESS TEAMS

Bespoke packages available to connect your team

£POA

MEMBER GET MEMBER

Members who nominate potential new members will receive the following John Lewis & Partners gift vouchers as an incentive

FIRST ROLE OR FUTURE LEADER - £25 Leaders - £50 Corporate / Business Teams - £100



At least 5 years' experience at managerial level

£395 + VAT £175 enrolment fee

10 WAYS TO GET INVOLVED

Our number one objective is to ensure that our members are fully engaged and enjoying the benefits of being part of our vibrant community.

- JOIN UP AND JOIN IN
- **ATTEND EVENTS**
- SPEAKER AND TOPIC RECOMMENDATIONS 3.
- **BOOK AND EVENT REVIEWS**

- **SHARE CONTENT AND WRITE** 5. BLOGS JOIN OUR MENTORING 6. **PROGRAMME** ENTER THE STAR AWARDS
- **REGISTER AS A JUDGE** 8.

9.

ENGAGE WITH OUR SOCIAL MEDIA CHANNELS

10. SUPPORT NEW INITIATIVES E.G. EQUALITY, **DIVERSITY & INCLUSION**, **CLIMATE CHANGE**

2021 EVENT CALENDAR

JANUARY

Thursday 14 January - Star Awards Showcase Friday 15 January - Future Leaders #1

FEBRUARY

Tuesday 9 February – Siegel + Gale Purpose Event Monday 15 February - Star Awards Entry Deadline Monday 15 February – Andragogy partnership launch event Tuesday 23 February - PSA Judging #1

MARCH

Wednesday 10 March - Student Marketing Society Gathering
Wednesday 17 March - Inspiring Women in Business, Management Today Conference
Wednesday 17 March - The Uplifters Series: How to achieve big bold goals by being more human
Thursday 18 March - Star Marketing Student Apprentice Day
Wednesday 24 March - Annual Lecture with Gary Coombe
Wed 24 & Thu 25 March - Star Awards Judging [1st stage]
Wednesday 31 March - A Global Conversation: Is marketing sexist?

APRIL

Wednesday 14 April - Inspiring Minds #1 - The Art of Storytelling Tuesday 20 April - The Uplifters series: 5 skills to succeed with Helen Tupper Tuesday 20 April - Accelerate: masterclass - behavioural science Wednesday 21 April - Digital Day Now Thursday 22 April - Digital Day Next

MAY

Tuesday 4 May – Star Awards judging (2nd stage) Tuesday 4 May - Future Leaders #2 Wednesday 19 May - The Uplifters Series: Have You Got The Courage To Create A Better Future? Wednesday 26 May - PSA Judging #2

JUNE

Thursday 17 June – Star Awards Tuesday 22 June - Inspiring Minds #2 - Digtial Transformation

JULY

Wednesday 7 July - The Marketing Society Awards, London Thursday 15 July - Meet the Leaders: Mastercard's Raja Rajamannar Thursday 15 July - The Readiness Room: Virtual Crisis Simulation Tuesday 20 July - Accelerate Learning Lab: Growth Mindset Wednesday 28 July - A Global Conversation: Disability Inclusion and Advocacy

AUGUST

Tuesday 3 August - Future Leaders #3 Keli Mitchell Mon 23 / Wed 25 / Fri 27 August – Amplify Marketing Festival

SEPTEMBER

Thursday 9 September - Fellows Dinner Thursday 9 September - Marketing The Renaissance: How Do We Lead The Recovery? Wednesday 15 September - The Marketing Industry Sprintathon in aid of Stand Up to Cancer – London Friday 17 September – MSS Golf Day Tuesday 21 September - Accelerate Learning Lab: Personal Branding Wednesday 22 September - Inspiring Minds #3 - The Power of Purpose Thursday 30 September – Trendspotting with Republic of Media

OCTOBER

Tuesday 5 October – PSA Judging #3 Wednesday 6 October - Under The Spotlight With Julia Goldin, Lego Group - London Tuesday 12 October - Future Leaders #4 Wednesday 20 October – The Marketing Society AGM Thursday 21 October - Industry Insights

NOVEMBER

Wednesday 3 November - Inspiring Minds #4 Wednesday 10 October – Changemakers Unite: Annual Conference, London (and virtual) Thursday 11 November – Trendspotting with MadeBrave Tuesday 16 November – PSA Judging #4 Thursday 25 November – St Andrew's Day Dinner - Edinburgh An Evening of Connections, Conversations & Connections - London

DECEMBER

Thursday 2 December - Industry Insights Thursday 9 December – Christmas Drinks

> NOTES Events are all vritual unless a location is specified Dates are subject to change Keep an eye on our website and weekly emails

2019 ROUND UP

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2019 HIGHLIGHT,S

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GET IN TOUCH: GRAEME ATHA - DIRECTOR graeme@marketingsociety.com

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